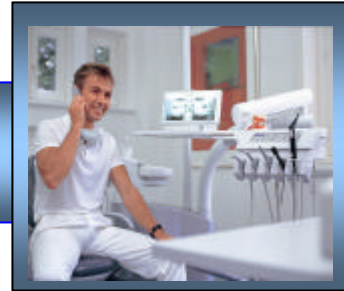


Case Study

TPS is at home with the Range



“We’ve been impressed with the total flexibility of the Panasonic system. It’s a very feature-rich piece of equipment which has expanded to meet our ever-increasing needs.”

Eric Davies, IT Manager at TPS

TPS Healthcare was established in 1985, and currently employs 80 people, they specialise in the installation and service of conventional and digital medical x-ray equipment and IT solutions for the healthcare sector.

TPS have global partners in Radiology, Pharmacy, Digital Solutions and Medical Supplies, they work closely with their partners to supply and deliver a wide range of essential pharmaceuticals and medical surgical products to Hospitals and private practices all over the UK. Accompanying the growth in the company has been the upgrading of its Panasonic phone system.

TPS started with a Panasonic DBS switch, then upgraded this to an ICX system and now has a state-of-the-art Panasonic KXTDA. All of the equipment has been supplied by Scottish dealer, Nessco. Eric Davies, IT Manager at TPS, commented that “we have always been impressed with Nessco’s level of expertise – a major factor in deciding on a dealer – and it’s why we keep going back to them. We’ve also been impressed with the total flexibility of the Panasonic system. It’s a very feature-rich piece of equipment which has expanded to meet our ever-increasing needs.”

The latest system, the KXTDA100 incorporates a voice over IP (VoIP) trunk card. This provides a

reduced-cost method of providing voice communication between TPS’s two sites. It’s an ideal integrated solution for businesses with remote branch offices as just one card will connect to many destinations.

Prior to the introduction of the VoIP card, companies had to have separate links for voice and for data or else use third party equipment such as routers, multiplexers or signalling converters to enable voice traffic to be sent over data circuits. This method was expensive, difficult to manage, introduced more potential points of failure and, where analogue protocols were used, introduced quantising distortion at each conversion. The VoIP card provides a much simpler and more elegant solution.

Eric Davies concluded, “We are very happy with the Panasonic phone system and we look forward to continued further expansion together.”

For further information visit

www.panasonic.co.uk/telecom

Panasonic ideas for life